

3DEXPERIENCE® cloud offer for start-ups

Take the digital path such as the biggest industrial companies



The 3DEXPERIENCE® cloud for start-ups : provide yourself with the best tools to innovate and be more competitive

Take advantage of a three-year support offer specially designed to allow start-ups to take off with access to the 3DEXPERIENCE® platform at a very attractive rate. To support your needs at every stage of your development, the 3DEXPERIENCE® offer for start-ups gives you access to all business roles (**design, simulation, data management**). In order to manage the entire development process of your products

from creation to maintenance through the study phases (**design, simulation, systems engineering**) and production (**method, planning, manufacturing, robotics ...**). KEONYS is at your side throughout your deployment: Training, user assistance and technical support are the key to the success of your project. The final objective is to facilitate the adhesion of your employees to 3DEXPERIENCE®.

1
DISCOVERY: Discover the platform and its advantages. Free entry level roles and -90% on advanced roles

2

3 years to grow your business

3

ADOPTION: Adopt the platform and its advantages. Entry level and roles advanced to -70% discount.

EXPANSION: Expand your capabilities thanks to the cloud technology. Entry level roles and advanced roles at -50% discount.

The 3DEXPERIENCE® cloud for start-ups

Presentation of the offer			
Conditions	Less than 5M in funding ; Less than 5M in revenues ; Less than 5 years old ; Mentored by a Venture Capital, Accelerator or Incubator. Limited to New Named Account and 20 users. Engineering services company are not candidate.		
Products	Collaborative Business Innovator (incl. Companion)	Entry Level Cloud Roles*	Advanced Cloud Roles**
Pricing	474€ per year	Year 1 for free Year 2 : 70 % off Year 3 : 50 % off QSC/YSC only	Year 1 : 90 % off Year 2 : 70 % off Year 3 : 50 % off QSC/YSC only
Delivery	Cloud only, own start-up tenant		
Adoption/Support	Online through communities		

1. Eligibility requirements

In order to benefit from the 3DEXPERIENCE® offer for start-ups, your company must meet the following 6 criteria:

- 1- Have less than 5 million euros of financing.
- 2- Generate less than 5 million euros in revenues.
- 3- Have less than 5 years of existence.
- 4- The company must have venture capital, a gas pedal or be incubated.
- 5- The company must not be an engineering services company.
- 6- The start-up offer is limited to 20 users.

3. Three years to develop your business

The 3DEXPERIENCE® cloud for start-ups offers you three years of support to help you grow your business and get your company ready by benefiting from specific roles and features at each key stage of your development.

At the end of these three years, you will be able to fully exploit the full potential of the 3DEXPERIENCE® platform like all our customers.

2. A simple implementation

The 3DEXPERIENCE® platform is accessible in the cloud via the web and Dassault Systèmes supports data storage and IT infrastructure management. It's simple and immediate to get started.

Your work is stored on the cloud in complete security (SecNumCloud standard). All you have to do is connect to access your data wherever you are on any medium with an Internet connection.

4. Last step : You can grow your business!

After this offer expires, KEONYS continues to support you for the next steps. Different alternatives will be offered to you to intensify your use of the platform as your business grows.

